

InvestmentUPDATE

Spring Edition | March 2014



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A successful investment journey starts with the right coordinates

After the cold and dark months of winter, spring has finally arrived! The new season brings with it hints of warm and sunny days ahead. It's also the time of year when many of us turn our minds to summer vacation plans and consider our desired activities and destinations in the months ahead.

MAKING PLANS: THE IMPORTANCE OF ADVICE

There's an old saying: "Failing to plan is planning to fail." Studies consistently show that obtaining and following good advice – especially when it comes to achieving financial and investment goals – can help investors build wealth faster and more efficiently.

ESTABLISHING YOUR COORDINATES: YOUR INVESTMENT JOURNEY GPS

Your RBC® advisor can help you achieve your savings goals by:

- Establishing where you want to go
- Determining how and when you need to get there
- Building the right investment plan to support your journey

Working with an RBC advisor to establish your investment destination coordinates and establishing your investment course or plan is not unlike using a global positioning system (GPS) – plug in your coordinates and let them be your guide.

PLANNING PAYS

On average, investors who work with financial advisors versus those who don't are:

- More than twice as likely to have an active savings plan¹
- Likely to accumulate twice the financial assets²
- Significantly more likely to have an investment portfolio that's properly tailored to help them reach their savings goals²
- More confident in their retirement outlook³
- More likely to retire comfortably¹

¹ *The Value of Advice Report, 2012 (IFIC)* – Note: Results are based on working with an advisor for 10 years or more.

² Ipsos Reid, *Value of Financial Advice*, prepared for IFIC, October 4, 2011

³ *New Evidence on the Value of Financial Advice*, Dr. Jon Cockerline, Ph.D./IFIC

BENDS AND TURNS IN THE ROAD: SOMETIMES THINGS CHANGE

Change in plans? Bad road conditions? Stuck in traffic? Life is full of changes and sometimes it throws us curves that we can't anticipate. Even if life deals you a flat tire or an unexpected obstacle, your RBC advisor can help you reassess your needs and guide you to a new route to get you where you want to go.

To help ensure you're still on the right route to meeting your goals, it's important to meet periodically with your RBC advisor to review your investment plan.

WHAT ARE YOUR GPS COORDINATES?

Just like planning out any journey, achieving your savings goals includes thinking about where you want to go, how long you have to get there and what your travel budget is.

Here are some important questions and insights you may want to consider as you establish your savings goals and investment plan:



Not sure where to start? Your RBC advisor is ready and able to help. Let them be your GPS, helping you establish your goals and guide you to your destination.

The TFSA: Another route to investing

Saving is an important lifelong discipline. Today, there are more options than ever to help you invest for life's important goals. In 2009, the introduction of the Tax-Free Savings Account (TFSA) offered investors another viable option. Today, the contribution room available to most Canadians is \$31,000,* making the TFSA an investing vehicle in its own right.

Here are a few instances where a TFSA can be another important investing vehicle:

- Do you value flexibility?** While a TFSA contribution is not tax deductible like an RRSP contribution, the income you earn inside of it isn't taxed and you can withdraw your money at any time typically without incurring penalties.† This makes a TFSA very flexible and suitable for long-term goals (supplementing your retirement income) and short-term goals (vacation, home renovations) alike.
- Are you nearing retirement?** Individuals over the age of 71 can still open and contribute to a TFSA. This is not the case with an RRSP, which requires mandatory withdrawals by age 72 that are taxed as income. For Canadians receiving income-based benefits like CPP or Old Age Security (OAS), making a withdrawal from their TFSA will not impact their eligibility for these benefits.
- Do you want more ways to save?** A TFSA can be an important complementary investment vehicle to an RRSP. For example, a young saver might invest in an RRSP and apply their tax refund toward a TFSA to amplify their investments.

* Maximum amount you can contribute assuming full eligibility and contributions made during the year, including the replacement or re-contribution of withdrawals made from a TFSA.

† Penalties can be incurred depending on the type of investment held within the account.



TFSA and RRSP Quick Facts

TFSA	RRSP
<ul style="list-style-type: none"> Tax-free compounding of returns Contribution limit of \$5,500 per year† Carry-forward of unused contributions plus previous year's withdrawals No age requirement for deregistering 	<ul style="list-style-type: none"> Tax-deferred compounding of returns 18% of previous year's earned income up to prescribed limits Carry-forward of unused contributions Must deregister by the end of the year the investor turns 71

† Indexed to Consumer Price Index (CPI) in \$500 increments.

Need help deciding between a TFSA and an RRSP? Your RBC advisor can help.

Upcoming changes to the investment information you receive

Beginning in mid-June 2014, when you purchase a mutual fund from RBC, you will receive with your purchase confirmation a Fund Facts sheet that provides important information about the fund in a short, easy-to-read format.

Fund Facts will replace the simplified prospectus that's currently provided. This new sheet outlines detailed information about investing in the fund, including:

- Key facts
- Investment snapshot
- Risk rating (from low to high)
- Recent and historical performance
- Costs associated with buying, owning and redeeming the fund

The simplified prospectus will continue to be available. To view it online, visit rbcgam.com/reports. Your RBC advisor is available to answer any questions you might have about Fund Facts.

RBC Global Asset Management **FUND FACTS**
RBC Select Balanced Portfolio - Series A
February 27, 2014

This document contains key information you should know about RBC Select Balanced Portfolio, Series A. You can find more details in the fund's simplified prospectus. Ask your representative for a copy. Contact RBC Global Asset Management Inc. (RBC GAM) at 1-800-361-0000, rbcgam.com or visit www.rbcg.com.

Before you invest in any fund, you should consider how it would work with your other investments and your tolerance for risk.

Quick Facts	RRSP	TFSA
Fund code: RBC Select Balanced Portfolio - Series A	RRSP	TFSA
Date series started (Series A): December 31, 2003	RRSP	TFSA
Total value of the fund on December 31, 2013: \$11,101.4 Million	RRSP	TFSA
Management expense ratio (MER): 1.85%	RRSP	TFSA

What does the fund invest in?
The fund invests primarily in a mix of other mutual funds managed by RBC GAM.

The chart below gives you a snapshot of the fund's investments on December 31, 2013. The fund's investments will change.

Top 10 Investments (December 31, 2013)	Investment mix (December 31, 2013)
1. RBC Bond Fund: 33.0%	■ 22.0% Money Funds
2. RBC U.S. Equity Fund: 12.7%	■ 21.2% Canadian Equity Funds
3. RBC Canadian Bond Fund: 10.7%	■ 20.2% U.S. Equity Funds
4. RBC Canadian Equity Fund: 7.5%	■ 18.6% International Equity Funds
5. RBC Emerging Markets Fund: 6.4%	■ 2.0% Cash
6. PIMCO Short-Term U.S. High-Yield Bond Fund: 5.3%	
7. RBC Global Bond Fund: 4.8%	
8. RBC Emerging Markets Equity Fund: 3.9%	
9. RBC Short-Term Bond Fund: 3.0%	
10. RBC Canadian Bond Fund: 2.9%	

Total Investments: 36

How risky is it?
The risk of the fund can go down as well as up. You could lose money. One way to gauge risk is to look at how much a fund's returns change over time. This is called "volatility". In general, funds with higher volatility will have returns that change more over time. This means that you could have a period of higher returns. Funds with lower volatility tend to have returns that change less over time. They typically have been around and may have a longer history of investing money.

Risk rating: RBC GAM has rated the volatility of this fund as **medium**. This rating is based on how much the fund's returns have changed from year to year. It does not tell you how volatile the fund will be in the future. The rating can change over time. A fund with a low risk rating can still lose money.

Low	Low to Medium	Medium	Medium to High	High
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How has the fund performed?
This chart tells you how Series A units of the fund have performed over the past ten years. Returns are after expenses have been deducted. This expense reduces the fund's returns.

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ONE-MINUTE MARKET UPDATE

For a summary of the Spring 2014 Investment Outlook, please visit rbcgam.com/investment-outlook.

ECONOMY

- For several years, we have watched the interlocking conditions for economic normalization gradually click into place.
- This normalization thesis has recently been challenged by a number of new threats, but we don't believe that these represent critical risks to the cycle: the recent stint of bad economic data is mainly due to poor weather, inflation is unlikely to remain this low for long and political unrest rarely bleeds into the global economy or markets.
- Global growth should improve in 2014 and be slightly stronger again in 2015, with the heavy lifting coming disproportionately from rejuvenated developed nations.

EQUITY MARKETS

- Equity market valuations have risen materially as investors moved out of a post-crisis mindset into one that reflects the progressive normalization of the economy.
- With the global recovery gaining traction, stronger revenues and corporate profitability could contribute to the next leg of the rally.
- While stocks have outperformed bonds over the past few years, we believe that equities still offer attractive relative return potential.

FIXED INCOME MARKETS

- The Fed's tapering plans will continue, with bond-buying likely wrapped up in the fall of this year.
- After a significant increase in 2013, bond yields in most major bond markets are approaching equilibrium. Yields should continue to rise over the coming years as the economy rebounds, risk appetite continues to improve and the Fed tapers its bond purchases.
- We expect that rising bond yields will eat into coupon income and lead to low returns for sovereign bondholders.

eSignatures for your investments

Securely **access, receive** and **store** your investment documents through email or RBC Online Banking.¹

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